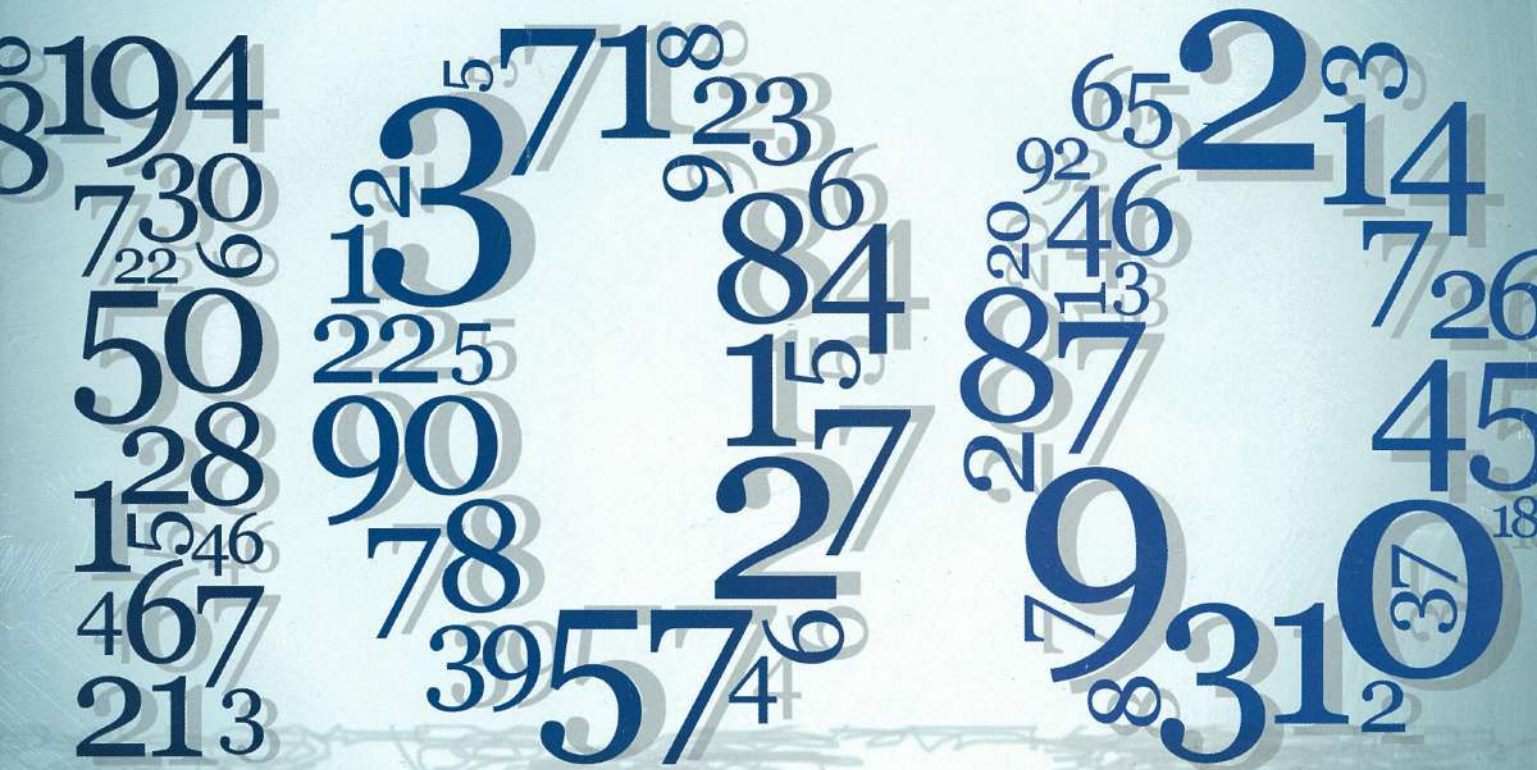


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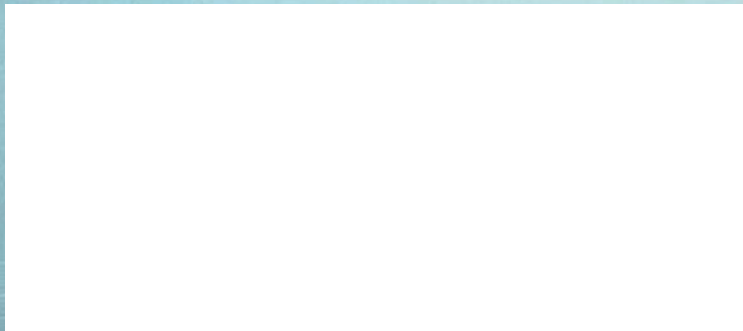
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INTEGRATION | AUDIO/VIDEO | NETWORKING | CONTROL | CONVERGENCE

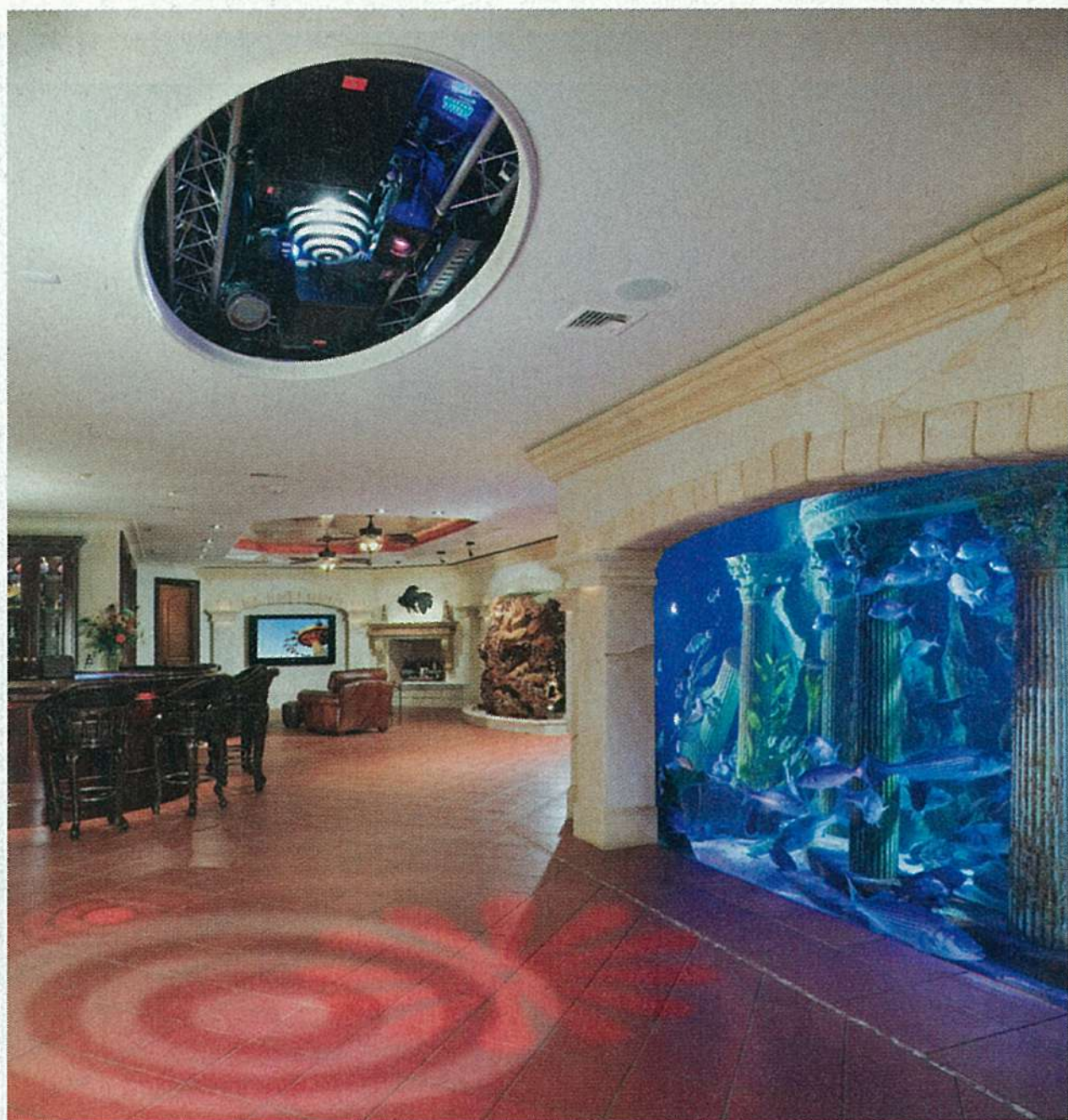


Highest Revenue Integrators

2008 data indicates 12% decline. PAGE 55



PLUS:
Hope Springs
Eternal at EHX.
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WILLIAM PSOLKA

CE Pro's sister magazine, *Electronic House*, bestowed its Home of the Year honors on a slew of deserving winners at EHX Spring 2009. EDG took gold in the "Fun Room" category (above)

Neat-O!

Last September, CEDIA bestowed upon its skilled members a slue of due commendations. At the Expo in Denver, the association gave New Jersey-based Electronics Design Group (EDG) four of those awards. One of EDG's awards is particularly well suited for "Neat-O!"

CEDIA's Best Dressed System technical design award is one that EDG has "coveted for a long time," says company founder Bob Gullo. "It's an award that really shows the workmanship."

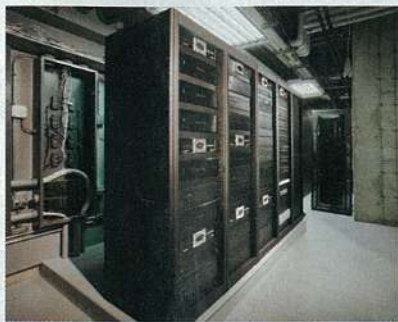
Gullo points out that the careful engineering that goes on behind the scenes "is really the statement of the craftsmanship."

The award-winning Best Dressed system was meticulously engineered by EDG's senior shop technician Antonio Pereira. Pereira builds the company's racks at its New Jersey facility.

"From early on, I knew this house was going to be a great piece of publicity for us," says Gullo. "Plus, the client will be a phenomenal referral source for us, and that will go a long way."

Indeed, this Fairfield County, Conn. home's owner is not your typical client. "He's in a related field," Gullo notes. "So, making his equipment look good was part of the process from the start. Not all clients are willing to pay for the time it takes to do the racks this way, Gullo explains.

The homeowner's expectations were "simplistic and consistent operation," Gullo explains, along with "serviceability and neatness." The project included about 20 televisions, all accessing satellite TV, AppleTV and a Kaleidescape server. "And every TV works identically in every room," Gullo adds. The project included extensive integration as well. EDG tied into security, CCTV, lighting as well as pool and spa systems. —*Geoffrey Oldmixon*



This Fairfield County, Conn. home's over-the-top racks earned a CEDIA Best Dressed System award for Electronics Design Group.

NEAT-O! TIPS

For a clean and serviceable rack, Antonio Pereira — whose work won Electronics Design Group a Best Dressed System award from CEDIA last fall — has these simple tips to offer his fellow integrators:

- **Think Functionality.** "Equipment in the rack should be assembled in a manner that will make the connections easier and more efficient," Pereira says.
- **Support Your Wires.** "Using lacing bars on the back rails of a rack will maintain a clean look and also support the wires," he says.

Congratulations to Bob Gullo and Antonio Pereira for a Neat-O! installation. We're looking for over-the-top projects. Cool, unique, tidy or meticulous, share your best work with our readers. E-mail submissions, with high-resolution images, to managing editor Geoffrey Oldmixon at goldmixon@ehpub.com.